Service cooperatives, and their purchasing program, are an integral part of communities across Minnesota, North Dakota and South Dakota.

Empowered by legislation passed in 1976, eight service cooperatives in Minnesota created the Cooperative Purchasing Connection (CPC) which also serves participating agencies in North Dakota, through the North Dakota Educators Service Cooperative (NDESC) and South Dakota.

Questions? Contact us at:
888-739-3289
info@purchasingconnection.org
www.purchasingconnection.org

Please contact vendors directly for more information about their products and to place orders. Refer to the contract number listed.

On the cover: Alicia Berhow is a nonprofit senior services manager at Tri-Valley Opportunity Council. Read more on page 18.
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COOPERATIVE PURCHASING CONNECTION

This catalog is current as of September 2019.
For the most up-to-date vendor information, please visit purchasingconnection.org.

HOW TO READ THIS GUIDE

Sample: Vendor Name
Vendor description
Contact: Name | Phone number | Email address
Discount: Your CPC membership benefit
Reference: Code for ordering, if required
Contract #
Solicitation Type: • IFB - Invitation for Bid
• RFP - Request for Proposal
• Negotiated Agreement - Preferred Vendor Agreement

Express, our online purchasing platform, is a free-to-use benefit of CPC participation. Express offers quick access to multiple vendors; customized approval process; and integration with finance software. And it guarantees you receive contract pricing. Call us to learn more! 888-739-3289
TECHNOLOGY

CDW-G
Technology equipment and software
Contact: Oleg Krylov | 866-770-0358 | olegkry@cdwg.com
Discount: up to 15% off standard pricing; free shipping
Contract #: AEPA 018-A
Solicitation Type: IFB 018-A Technology Catalog

Connecting Point  ND only
Microsoft licensing; Symantec licensing; Security and alerting solutions
Contact: David Lewis | 320-582-0234 | dlewis@connectingpoint.biz or Mary Kay Phillips | 701-258-6689 | mphillips@connectingpoint.biz
Discount: Microsoft EES/OVS and Symantec Licensing - best academic pricing available; Security - average discount of 25% off list price
Contract #: F16-CPT; 16.4-SMS
Solicitation Type: RFP 16.4 – Security: Networked Video and Audio Monitoring Solutions

Kajeet
Filtered, mobile, educational broadband
Contact: Bill Walter | 240-482-3534 | bwalter@kajeet.com
Discount: 20% on Smartspot Mobile Device; 10% on services
Reference: Contract # 16.15-EDB
Contract #: 16.15-EDB
Solicitation Type: RFP 16.15 - Mobile Educational Broadband

Lightspeed
Amplification systems
Contact: Ken Engstrom | 888-573-7887 | ken.engstrom@lightspeed-tek.com
Discount: 22% or more; $125 trade-in credit on used equipment
Contract #: 16.6-CSD
Solicitation Type: RFP 16.6 - Classroom Sound Distribution & Accessories

Marco Technologies  ND only
Interactive technology solutions and installation services
Contact: Brenda Wall | 701-527-5579 | brenda.wall@marconet.com
Discount: 2-55% off list price
Contract #: 17.3 - ITS
Solicitation Type: RFP 17.3 - Interactive Technology Solutions
**MNJ Technologies Direct**  
*Technology equipment and software*  
Contact: Ed Harris | 847-634-5413 | eharris@mnjtech.com  
Discount: 7% off list price and free shipping  
Contract #: AEPA 018-A  
Solicitation Type: IFB 018-A Technology Catalog

**NDR Cables & Networks**  
*Physical-layer network components including Cat5E, Cat6, Cat6A, fiber optic cables and connectivity, and audio/video connectivity*  
Contact: Donn Bierwerth | 888-637-2225 x251  
cpc@ndrcables.com or dbierwerth@ndrcables.com  
Discount: 18-50% off list price  
Reference: **Coop Membership**  
Contract #: F15-NDR  
Solicitation Type: Negotiated Agreement

**Tierney Brothers**  
*Audio visual and interactive products for schools, government and nonprofits*  
Contact: Education – Zach Boxrud | 612-455-3675  
coop@tierneybrothers.com  
Government and Nonprofit – Missy Johnson | 800-933-7337  
612-331-5500 | publicsector@tierneybrothers.com  
Discount: 2-48% off list price  
Contract #: 17.3-ITS  
Solicitation Type: RFP 17.3 - Interactive Technology – Audio/Visual

**Trinity3 Technology**  
*Remanufactured and new technology*  
Contact: Jim Mattson | 855-862-5120 | jim@trinity3.com  
Discount: 5% off list on all remanufactured and new technology, Gold and Platinum level warranty plans.  
Contract #: 19.5-T3T  
Solicitation Type: RFP 19.5 - Remanufactured & Private Label Technology

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**COOPERATIVE Purchasing CONNECTION**

Your purchases through Cooperative Purchasing Connection support the work of the service cooperatives!  
Read more on page 12
FACILITIES & GROUNDS

Altoz
Precision mowers
Contact: Carmen Solom | 218-782-5869 x330
Discount: 10% off list price
Contract #:17.10-OEV
Solicitation Type: RFP 17.10 - Outdoor Grounds Equipment & Vehicles

Best Plumbing
Internal repair plumbing parts and maintenance products
Contact: Missy Baugher | 800-448-6710
orders@bestplumbingonline.com
Discount: 20% savings on all catalog items as well as 2-day shipping on stock items
Contract #: AEPA 018.5-A
Solicitation Type: IFB 018.5 - Athletic Equipment and Supplies

Busch Systems
Recycling and waste containers
Contact: Jeff Bound | 800-565-9931 x1240 | jbound@buschsystems.com
Discount: 20% of MSRP
Reference: Contract #019-B
Contract #: AEPA 019-B
Solicitation Type: IFB 019-B Custodial Equipment & Supplies

Facility Solutions Group
LED lighting materials
Contact: Fred Kondash | 855-642-1109
Chance Parker | 855-642-1109
Discount: Competitive contract prices
Contract #: AEPA 018-B
Solicitation Type: IFB 018-B - LED Lighting

FLR Sanders
Hardwood and synthetic flooring products and services for new installation, renovations, refinishing and restoration projects
Contact: Scott Irvine | 763-400-1112 | sirvine@flrsanders.com
Discount: 5% off list price
Contract #: MN 16.1-HWF; ND 18.4-HSF
Solicitation Type: MN RFP 16.1 - Hardwood & Synthetic Flooring; ND RFP 18.4 - Hardwood & Synthetic Flooring
Hiller Commercial Floors
*Carpert, resilient flooring, accessories and installation services*
Contact: Dave Bahr | 888-724-1766 x2 | dbahr@hillercarpet.com
Discount: 25% off list price
Contract #: 17.5-CRF
Solicitation Type: RFP 17.5 - Carpet and Resilient Flooring

Hillyard
*Cleaning and hygiene solutions*
Contact: Customer Service - MN 800-423-3550 | ND/SD 800-666-2744
Discount: varies by item
Reference: **Contract #019-B**
Contract #: AEPA 019-B
Solicitation Type: IFB 019-B Custodial Equipment & Supplies

Lightspeed
*Amplification solutions*
Contact: Ken Engstrom | 888-573-7887
ken.engstrom@lightspeed-tek.com
Discount: 22% or more; $125 trade-in credit on used equipment
Contract #: 16.6-CSD
Solicitation Type: RFP 16.6 - Classroom Sound Distribution & Accessories

Midwest Playscapes
*Playground equipment, park amenities and installation services*
Contact: Bruce Pudwill | 800-747-1452 | playscapes@earthlink.net
Discount: 5-17% off list price
Contract #: 16.5-PGS
Solicitation Type: RFP 16.5 - Playground Systems, Recreational Products & Installation Services

Midwest Technology Products
*Tools and equipment*
Contact: Sarah Cruz | 800-831-5904 x3120 | scruz@midwesttechnology.com
Discount: 10% and free shipping
Contract #: AEPA 018.5-B
Solicitation Type: IFB 018.5-B Career and Technical Education

Partac Peat
*Sport surfaces and supplies*
Contact: Denise Pierce | 800-247-2326 | denise@partac.com
Discount: 5% off catalog prices
Contract #: AEPA 018.5-C
Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies
FACILITIES & GROUNDS

**Playcraft Systems  **  **ND and SD only**  
*Playground equipment*
Contact: Brandon Clouse | 855-268-PLAY | brandon@myturnplaysystem.com
Discount: 10% off list price; discount on surfacing varies by project
Contract #: AEPA 019.5-B
Solicitation Type: IFB 019.5-B Playground & Recreational Equipment

**Precision Concrete Cutting**  
*Trip hazard management*
Contact: Main office - 320-354-2100
Discount: CPC members-only rate
Contract #: 20.2-PCC
Solicitation Type: RFP 20.2-PCC Sidewalk Repair & Trip Hazard Mitigation

**Romtec**  
*Design build structures - shelters, kiosks, restrooms and more*
Contact: Travis Olson | 541-496-3541 | travis.olson@romtec.com
Discount: 5% discount for all Romtec products included in the contract
Contract #: AEPA 019.5-B
Solicitation Type: IFB 019.5-B Playground & Recreational Equipment

**The Retrofit Companies**  
*Universal waste and recycling services*
Contact: Michelle Gwin | 507-414-5158 | mgwin@retrofitcompanies.com
Discount: varies by item
Contract #: 16.8-RCS
Solicitation Type: RFP 16.8 - Recycling Services

**School Dude  **  **ND only**  
*Facility management software*
Contact: Melissa Buchanan | 877-868-3833  
melissa.buchanan@dudesolutions.com
Discount: 15% discount on annual fees; 10% discount on startup training
Contract #: AEPA 016-A
Solicitation Type: IFB #016-A Facility Management Software

**SDS Depot**  
*Chemical inventory and safety data sheet management*
Contact: customerservice@sdsddepot.org
Discount: 20% off list price
Contract #: F19-SDS
Solicitation Type: Negotiated Agreement
Seating and Athletic Facility Enterprises (SAAFE)
“Stadium Steve”
Telescopic seating, aluminum bleachers, I-beam grandstands and press boxes, installation, maintenance and repair services
Contact: “Stadium” Steve Snyder | 507-256-7604 | stadiumsteve@gmail.com
Discount: varies by project
Contract #: 17.4-ALT
Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating

State Industrial Solutions
Custodial solutions catalog
Contact: Trevor Lundgren | 612-805-8907 | tlundgren@stateindustrial.com
Discount: 10% discount and a volume discount of 5% for purchases over $5,000
Reference: Contract #019-B
Contract #: AEPA 019-B
Solicitation Type: IFB 019-B Custodial Equipment & Supplies

SwedeBro
Commercial, industrial and decorative concrete floor coatings and resurfacing
Contact: Cory Olson | 763-434-9237 | colson@swedebro.com
Discount: varies by project
Contract #: 17.7-CFC
Solicitation Type: RFP 17.7 - Resinous Concrete Floor Coatings

Tremco  MN only
Roofing products and management
Contact: Ryan Palmer | 507-402-6783 | rpalmer@tremcoinc.com
Discount: varies by project, free roof inspection
Contract #: AEPA 017-F
Solicitation Type: IFB 017-F Roofing Envelope Solution

TRI-DIM Filter Corporation  MN only
HVAC filters
Contact: Bob Harken | 800-544-0094 | b.harken@tridim.com
Discount: 25-45%
Contract #: F16-TFC
Solicitation Type: Negotiated Agreement

REMEMBER TO REFERENCE THE CONTRACT NUMBERS WHEN GETTING QUOTES AND PLACING ORDERS.
SUPPLIES - OFFICE & CLASSROOM

Looking for Art, STEM, and classroom supplies? Find them in Instructional Supplies on pages 19-21.

Innovative Office Solutions
Office, school, facility and breakroom supplies, and furniture
Contacts: DeAnn Player | 952-698-9239
dplayer@innovativeos.com
Discount: core/shopping list average discount 69%; catalog average discount 46%
Contract #: 16.11-OFS
Solicitation Type: RFP 16.11 - Office Supplies

School Specialty
Consumable school supplies
Contact: Vaishali Trivedi | 920-243-5162
vaishali.trivedi@schoolspecialty.com
Reference: AEPA Contract #019-E
Contract #: AEPA 019-E
Solicitation Type: IFB 019-E Instructional & School Supply

We think CPC is wonderful but we’re pretty biased.

So what does the data say?
Tri-Valley Opportunity Council conducted a side-by-side study comparison of CPC with other contracts. Not only did we come out ahead on price, we also got top marks for service!

<table>
<thead>
<tr>
<th>Express</th>
<th>Company 1</th>
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<tr>
<td>$10,815.12</td>
<td>$15,152.72</td>
</tr>
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That’s a $4,337.60 saving! *

Read more on the study on page 18!

*Results may vary based on items purchased.
Biofit Engineered Products
*Science lab stools, cafeteria tables*
Contact: Jen Pettit | 763-416-3850 | jenatopm@yahoo.com
Discount: 35-53% off list price
Contract #: AEPA 018-D
Solicitation Type: IFB #018-D Furniture

Innovative Office Solutions
*Classroom and office furniture*
Contact: Bob Nelsen | 952-715-1090 | bobnelsen@innovativeos.com
Discount: up to 68%, varies by manufacturer and volume
Contract #: 16.11-OFS
Solicitation Type: RFP 16.11 - Office Supplies

Lakeshore Learning
*Early childhood and elementary furniture*
Contact: Kelly Minke | 651-470-8710 | kminke@lakeshorelearning.com
Discount: 5% and free shipping;
  white glove service on orders over $10,000
Reference: *Per c.2046 or Bid #16.16*
Contract #: 16.16-SEL
Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:
  Instructional Materials, Supplies, Equipment and Furniture

National Business Furniture
*Office, reception areas, and more*
Contact: Teresa Darden | 800-558-1010 x2210 | teresad@nbf.com
Discount: up to 54% off list price
Contract #: AEPA 018-D
Solicitation Type: IFB #018-D Furniture

School Specialty
*Classroom and office furniture*
Discount: up to 71%, varies by manufacturer and volume
Contact: Vaishali Trivedi | 920-243-5162
  vaishali.trivedi@schoolspecialty.com
Reference: *AEPA Contract #018-D*
Contract #: AEPA 018-D
Solicitation Type: IFB #018-D Furniture

SICO
*Furniture, including cafeteria tables and choir risers*
Contact: Dan Reisetter | 952-829-5150 | dreisetter@sicoinc.com
Discount: 38-42% off list price
Contract #: AEPA 018-D
Solicitation Type: IFB #018-D Furniture
Partnership
is at the heart of everything that Cooperative Purchasing Connection does

In fact, CPC itself is a program developed through a joint powers of service cooperatives in Minnesota and North Dakota! Supporting CPC supports the work of the service cooperatives!

It’s important to us that you #FeelConnected to the way that your purchases from CPC vendors translate into important services. And we’re always proud to share how your purchases benefit communities.

Contact us at info@purchasingconnection.org to begin that conversation.
CPC partners with the multi-state non-profit Association of Education Purchasing Agencies (AEPA) to bring vendors with a national focus to Minnesota, South Dakota, and North Dakota communities. All vendors are formally bid and awarded through CPC and all vendor audit paperwork is maintained at PurchasingConnection.org under the “Meet Our Vendors” tab.

CPC partners with Sourcewell (formerly NJPA) to connect CPC Members and Participants with top-tier contracts across Sourcewell’s ever-growing list of categories. From emergency vehicles to public utility equipment, leveraging Sourcewell through CPC ensures that you’re able to harness the power of cooperative purchasing to secure your mission-critical equipment and services.

A list of Sourcewell contracts that are available through CPC may be found at PurchasingConnection.org under the “How to Purchase” tab.
THAELICS

**AstroTurf**
*Synthetic turf surfaces*
Contact: Troy Johnson | 612-210-1946 | tajohnson@astroturf.com
Discount: varies by project
Contract #: AEPA 016-G
Solicitation Type: IFB 016-G Athletic Surfaces - Synthetic Turf

**Daktronics**
*Electronic scoreboards and signage and indoor/outdoor sound systems*
Contact: Don Hansen | 605-695-2096 | don.hansen@daktronics.com
Discount: 10% off list price
Contract #: AEPA 016-I
Solicitation Type: IFB 016-I Scoreboard and Marquee Signage

**FieldTurf**
*Synthetic turf surfaces*
Contact: Eric Fisher | 888-209-0065 | eric.fisher@fieldturf.com
Discount: varies by project
Contract #: AEPA 016-G
Solicitation Type: IFB 016-G Athletic Surfaces - Synthetic Turf

**Fisher Tracks**
*Track surfacing*
Contact: Jordan Fisher | 800-432-3191 x12 | info@fishertracks.com
Discount: varies by project
Contract #: 17.8-ATC
Solicitation Type: RFP 17.8 - Athletic Surfaces - Tracks and Courts

**FLR Sanders**
*Hardwood and synthetic flooring products and services for new installation, renovations, refinishing and restoration projects*
Contact: Scott Irvine | 763-400-1112 | sirvine@flrsanders.com
Discount: 5%
Contract #: 16.1-HWF
Solicitation Type: RFP 16.1 - Hardwood & Synthetic Flooring

**H&B Specialized Products**
*Athletic equipment, wall mats, Olympus lockers and installation services*
Contacts: Athletic equipment and wall mats – Jami Anderson  
952-698-5780 | janderson@hbsonline.com  
Olympus lockers and storage products – Tom Schneider  
952-698-5782 | tschneider@olympuslockers.com
Discount: 5% off athletic equipment and wall mats, 42-62% off lockers
Contract #: 17.4-ALT
Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating
**Hellas Construction**  
*Construction, installation and maintenance of track and tennis court surfaces*  
Contact: Ruth Hawley | 512-250-2910 | rhawley@hellasconstruction.com  
Discount: 2.5% off list price  
Contract #: AEPA 016-H  
Solicitation Type: IFB 016-H Athletic Surfaces - Tracks and Courts

**Partac Peat**  
*Sport surfaces and supplies*  
Contact: Denise Pierce | 800-247-2326 | denise@partac.com  
Discount: 5% off catalog prices  
Contract #: AEPA 018.5-C  
Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies

**Schutt Sports**  
*Helmets, facemasks, shoulder pads, mouth guards, bases, team training aids and reconditioning*  
Contact: Becca Haworth | 217-324-2712 x2422  
rhaworth@schutt-sports.com  
Discount: 30% off list price  
Contract #: AEPA 018.5-C  
Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies

From softball fields to offices, CPC has your needs covered. See our Twitter for other examples of our contract at work - and for some fun gifs!
ATHLETICS

Seating and Athletic Facility Enterprises (SAAFE)  
“Stadium Steve”  
Telescopic seating, aluminum bleachers, I-beam grandstands and press boxes, installation, maintenance and repair services  
Contact: “Stadium” Steve Snyder | 507-256-7604 | stadiumsteve@gmail.com  
Discount: varies by project  
Contract #: 17.4-ALT  
Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating

Shaw  
Synthetic turf surfaces  
Contact: Jimmy Marshall | 615-879-0136 | jimmy.marshall@shawinc.com  
Discount: 5% off on most products and services.  
Contract #: AEPA 016-G  
Solicitation Type: IFB 016 - Athletic Surfaces – Synthetic Turf

Techline Sports Lighting  
Sports facility lighting including LED lighting  
Contact: Steve Jones | 800-500-3161 | sjones@sportlighting.com  
Discount: varies by project  
Contract #: AEPA 017-A  
Solicitation Type: IFB 017-A Athletic Facility Lighting

Over the last couple years, we have used Cooperative Purchasing Connection to make some large purchases. We purchased a school van because our state bid had expired and I didn’t want to wait. We ended up with similar van, and possibly better with added features for the same money. Plus the dealership delivered the van.

We recently used CPC to purchase new gym bleachers. We did our home work ahead of time, and the price we were quoted was very competitive, so our school board went with CPC to purchase gym bleachers. In addition, we’d worked with Stadium Steve in the past, so that made our decision easier. I’d recommend looking at CPC, if you are going to make an expensive purchase, they are very competitive.”

Brian Jandahl, Superintendent  
Elkton School District, South Dakota
Konica Minolta
*Konica Minolta copiers*
Contact: Jason Bradshaw | 402-250-7545
   jbradshaw@kmbs.konicaminolta.us
Discount: varies by equipment
Contract #: AEPA 017-B
Solicitation Type: IFB 017-B Digital Multi-Function Devices/Copiers,
Printers and Related Services

Kyocera
*Kyocera copiers*
Contact: Philip Borchardt | 612-670-3889
   philip.borchardt@da.kyocera.com
Discount: varies by equipment
Contract #: AEPA 017-B
Solicitation Type: IFB 017-B Digital Multi-Function Devices/Copiers,
Printers and Related Services

Want to be featured in the next volume of the Contract Catalog? Contact us with your CPC vendor stories at info@purchasingconnection.org.

Your story could be featured on Facebook, in a tweet, or in the catalog. Your stories will be used to help connect schools, cities, counties, nonprofits and more across Minnesota, North Dakota, and South Dakota!
FLEET

Mid-State Auto Auction
Vehicle selling and disposal
Contact: Dee Sullivan | 800-458-5506 | dee@msaanym.com
Discount: 5% off the seller’s fee
Contract #: F15-MSA
Solicitation Type: Negotiated Agreement

Nelson Auto Center
Vehicle purchasing
Contact: Melissa Larson | 888-473-0270 | mlarson@nelsonfleet.com
Discount: up to $10,000 below dealer invoice
Contract #: 18.3-VHL
Solicitation Type: RFP 18.3 - Vehicles

FROM THE COVER

Nonprofit Senior Services Manager Alicia Berhow was tasked with getting supplies for the Tri-Valley Opportunity Council office. She looked for a service that was streamlined, easy to use for everyday and specialty items, and a good fit for the team as a whole.

After some research she found Express and says, “I love that the program is so easy to use, and you can form it to meet the needs of your company. We have many sites within Minnesota, and it was very easy to get them set up within the program. Ordering is quick, easy and very reliable.”

Last year, Tri-Valley Opportunity Council did a 120 day price comparison study and reported that they saved over $1,000 a month on orders through Cooperative Purchasing Connection. They are moving into a new office location this year and Alicia says they have worked with several CPC vendors who “secured discounts and were great to work with!”

CPC is proud of the service we provided to Alicia. Read the full interview and register for Express at PurchasingConnection.org

“I love that the program is so easy to use, and you can form it to meet the needs of your company,”
Alicia Berhow
Nonprofit Senior Services Manager
Tri-Valley Opportunity Council
FOOD & KITCHEN SUPPLIES

The Cooperative Purchasing Connection works with K-12 schools to ensure access to nutritional food options, efficient ordering and competitive pricing. The CPC and schools join forces to contract with food distributors that meet those needs.

Contact your local service cooperative for information on which distributor is currently under contract in your area.

Contact: 888-739-3289 | info@purchasingconnection.org

**Bimbo Bakeries USA**  
*Bread and bread products program for school lunch program*  
Contract #: 17.12-WGR  
Solicitation Type: RFP 17.12 - Whole Grain Rich Bread & Bread Products

**Cash-Wa Fargo**  
*Food, supplies and distribution for school lunch program*  
Contract #: 18.5 - FDS  
Solicitation Type: RFP 18.5 - Food, Supplies and Distribution

**Rapids Wholesale Equipment** - available to all schools  
*Smallwares and large kitchen equipment*  
Contact: Nick Schmitt | 319-373-7296 or 319-360-8625  
nick.schmitt@rapidswholesale.com  
or Kathy Trca | 319-373-7295 or 319-202-0940  
kathy.trca@rapidswholesale.com  
Contract #: MN 18.8-SWE; ND 18.7-SWE  
Solicitation Type: MN IFB 18.8 - Small Ware and Small Equipment;  
ND IFB 18.7 - Small Wares and Small Equipment

**Reinhart**  
*MN only*  
*Food, supplies and distribution for school lunch program*  
Contract #: 18.5 - FDS  
Solicitation Type: RFP 18.5 - Food, Supplies and Distribution

**Blick Art Materials**  
*Fine arts catalog*  
Contact: Heather Havens | 800-704-7744 x5211 | contracts@dickblick.com  
Discount: 20% discount (some exclusions apply)  
Contract #: AEPA 019-E  
Solicitation Type: IFB 019-E School & Instructional Supplies

INSTRUCTIONAL RESOURCES
INSTRUCTIONAL RESOURCES

Continental Clay
Clay, glaze, tools, accessories, equipment and furniture
Contact: Mary Swartout | 612-331-9332 | coop@continentalclay.com
Discount: 10-35% off list price
Reference: COOP
Contract #: 19.4-CCC
Solicitation Type: RFP 19.4 - Fine Arts Materials, Supplies & Equipment

Edmentum  MN only
Literacy, ESL, online learning and test preparation programs
Contact: Michelle Geddes | 952-832-1512
michelle.geddes@edmentum.com
Discount: 15% off new subscriptions; 10% off renewals and add-ons
Solicitation Type: Negotiated Agreement

Lakeshore Learning
Early childhood and elementary instructional materials, supplies, equipment and furniture
Contact: Penny Stone | 800-421-5354
orderdept@lakeshorelearning.com
Discount: 5% and free shipping
Reference: Per c.2046 or Bid #16.16
Contract #: 16.16-SEL
Solicitation Type: RFP 16.16 - Special Education and/or Early Learning: Instructional Materials, Supplies, Equipment and Furniture

Mackin
Books, eBooks, audiobooks, and educational databases
Contact: Brian Cretzmeyer | 952-500-0811 | brian.cretzmeyer@mackin.com
Discount: 5% and added value
Reference: AEPAMN
Contract #: AEPA 016-C
Solicitation Type: IFB 016-C Digital Resources

Midwest Technology Products
Career technical education supplies and STEM materials
Contact: Sarah Cruz | 800-831-5904 x3120
scruez@midwesttechnology.com
Discount: 10% and free shipping on catalog items
Contract #: AEPA 018.5-B
Solicitation Type: IFB 018.5-B Career and Technical Education
INSTRUCTIONAL RESOURCES

Nasco
Supplies for classrooms, recreation centers, senior living facilities and more
Contact: Rob Groleau | 920-568-5597 | rgroleau@enasco.com
Discount: 10-20% off all catalogs and free shipping; Catalogs include: Agricultural Science, FACS, Health, Physical Education, Reading Resource, Early Learning, Math and Science
Reference: 13424 for all catalogs
Contract #: 16.9-SCI; 16.10-FACS; 19.4-NCO
Solicitation Type: RFP 16.9 - Science Equipment and Supplies;
RFP 16.10 - Family and Consumer Science Equipment and Supplies;
RFP 19.4 - NCO Fine Arts

Nasco
Available online in Express

Pitsco Education
STEM/STEAM, engineering, coding and robotics products and supplies
Contact: Preston Frazier | 800-835-0686 x4559 | pfrazier@pitsco.com
Discount: 2% discount and free shipping over $100
Reference: AEPA22
Contract #: AEPA 019-E
Solicitation Type: IFB 019-E School & Instructional Supplies

Pitsco Education
Available online in Express

Really Good Stuff
Supplemental curriculum materials, organization solutions and classroom decorations
Contact: Tracy Gavern | 888-674-6891 | tgavern@reallygoodstuff.com
Discount: 5% and free shipping
Reference: CPC
Contract #: 16.16-SEL
Solicitation Type: RFP 16.16 - Special Education and/or Early Learning: Instructional Materials, Supplies, Equipment and Furniture

Really Good Stuff
Available online in Express

School Specialty
School supplies and instructional materials
Contact: Vaishali Trivedi | 920-243-5162
vaishali.trivedi@schoolspecialty.com
Discount: 35% off list price on most catalogs; Catalogs include: Arts & Crafts, Early Childhood, Physical Education, Science and Special Needs
Reference: AEPA Contract #019-E
Contract #: AEPA 019-E
Solicitation Type: IFB 019-E Instructional & School Supply

School Specialty
Available online in Express

School Health
Health and first aid supplies, athletic training supplies and equipment
Contact: Amanda Norcross | 630-339-7845 | anorcross@schoolhealth.com
Discount: 13% off list price
Reference: #3059675
Contract #: 018.5-C
Solicitation Type: IFB 018.5-C - Athletic Equipment and Supplies

School Health
Available online in Express

Available online in Express
PROFESSIONAL SERVICES

Kinetic Leasing
Professional leasing services
Contact: Austin Young | 701-476-0221 | ayoung@kineticlease.com
Discount: Preferred CPC pricing
Contract #: F19-PLS
Solicitation Type: Negotiated Agreement

EAPC
Commissioning services
Contact: Jim Stocke | 218-751-0151 | james.stocke@eapc.net
Discount: discounted hourly rate for services
Contract #: 20.3-TPC
Solicitation Type: RFP 20.3 - Third Party Commissioning Services

Express online marketplace allows you to shop your favorite suppliers
in one place!
More information about each of the vendors can be found at www.purchasingconnection.org. This includes audit packets, contract documents, how-to-order instructions and product videos.

**WANT MORE DETAILS?**

**All State Communications  ** _MN & SD only_
*Security and door access control; multiple security and door access manufacturers, includes service and installation*
Contact: Jenn Ribar | 612-787-8884 | jenn.ribar@allstatecom.com
Discount: Discounts range from 10-35% off list; varies by manufacturer
Contract #: F18-SMS
Solicitation Type: RFP 19.7 - Security & Door Access Control

**Gaggle**
*Safety Management Solution; live safety monitoring of Gmail and Office 365 accounts*
Contact: Jeremy Robertson | 800-288-7750 | jrobertson@gaggle.net
Discount: Preferred CPC pricing
Contract #: F18-SMS
Solicitation Type: Sole Source; Negotiated Agreement

**RTX Solutions**
*Vape detection sensors*
Contact: Brian Seyller | 651-604-0789 | bseyller@rtxsolutions.net
or 1-855-604-0789 | info@rtxsolutions.net
Discount: 25% off list price on all product and installation
Contract #: 20.1-VDS
Solicitation Type: RFP #20.1 - Vape Detection Sensors

**STOPit**
*Mobile software for student safety; free 24-hour monitoring*
Contact: Stephanie Lane | 908-748-4036 | slane@stopitsolutions.com
Discount: Preferred CPC pricing
Contract #: F19 - STP
Solicitation Type: Negotiated Agreement

**USA Security  ** _MN & SD only_
*Security and door access control; multiple security and door access manufacturers, includes service and installation*
Contact: Chris Daniels | 612-220-2042 | cdaniels@usasecurityinc.com
Discount: 5-12.5% off list; varies by manufacturer
Contract #: 19.7-USA
Solicitation Type: RFP 19.7 - Security & Door Access Control
Tri-City United Public Schools are pros at using Express!

Kala David  
Accounts Payable/Receivable | Tri-City United Public Schools

Why does Tri-City United Public Schools use Express Online Marketplace for the majority of their ordering?

“The system is so user friendly, most of the time items arrive next day, vendors are more than willing to help and there are so many to pick from! The secretaries guide their new staff to use Express and once they’re on the site, they’re hooked!

Processing the requests is incredibly easy, click of the button and orders are on their way. My contact for Express, Mary, has incredible customer service skills and is always eager to make my life easier!”

Tri-City United says that Express rocks!

Lisa Tuma (left) and Susy Swaggart (right) shop on the Express online marketplace.

WE BUILT EXPRESS FOR YOU!

VISIT PURCHASINGCONNECTION.ORG TO GET STARTED TODAY!

Express offers:

• Quick access to multiple vendors
  ◦ No need for multiple usernames and passwords
  ◦ All pricing is member discounted pricing
  ◦ No more reference codes or quote numbers needed

• Custom approval process that meets the needs of your organization

• Flexible payment options – Pay via purchase order or credit card/P-Card

• Easy quote requests

• A free-to-use online marketplace

888-739-3289 | INFO@PURCHASINGCONNECTION.ORG