

SOUTHWEST WEST CENTRAL SERVICE COOPERATIVE



Education & Administrative Resources

2019-20 CONTRACT GUIDE BOOK

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We support and enhance the work of our members by providing programs and services to meet their needs.

1420 E. College Drive
Marshall, MN 56258

www.swsc.org



We can help you solve challenges you can't overcome alone. We can help you meet your mission with a quality solution for any situation, whether it is educational or administrative.

We offer a wide array of quality programs and services through an exceptional staff of 400+ experienced and talented people. To meet your needs, we have services and support available in the areas of curriculum, standards, leadership, assessment, data analysis, instruction, professional development, educational technology ... and so much more!

Our expertise extends into business-related services, including technology services, technology personnel support, finance/payroll, student information systems, health and safety, cooperative purchasing and health insurance solutions.

Whatever you need, we are here to help.

All rates in this Contract Guide Book are in effect for the 2019-20 school year and are subject to change.

PROFESSIONAL DEVELOPMENT

Professional development is offered throughout the year on a variety of topics. If you are looking for training on technology integration, school business finance, crisis prevention institute, curriculum alignment, or anything else, be sure to check out our current lineup of professional development offerings.

www.swsc.org/workshops

MEMBERSHIP DUES

Membership Type	2018-19 Fee
Full Membership Open to public school districts, cities, counties, and other governmental agencies as defined in Minnesota Statute (M.S. 471.59) and are within the SWWC region.	\$25 one-time fee
Associate Membership Open to (a) nonpublic schools, partnership agencies, or nonprofit organizations within the SWWC region, and to (b) schools – public and nonpublic, cities, counties, partnership agencies, nonprofit organizations, and other governmental agencies outside the SWWC region.	\$50 one-time fee

ADMINISTRATIVE PROGRAMS & SERVICES

RISK MANAGEMENT

Health Insurance Pool

Members of SWWC are eligible to participate, through a Joint Powers Agreement, in a self-insured health insurance pool. The School Pool consists of 42 school districts and the average annual increase has been 5.2% over the past eight years. Self-insured health insurance through the Pool is a great way of reducing costs while mitigating local claims liability.

Contacts: Doug Deragisch, doug.deragisch@swsc.org, 507-537-2295
 Mari Wagner, mari.wagner@swsc.org, 507-825-5858, ext. 2714

Live Well Program

SWWC’s Health Insurance Pools offer a voluntary program for our members which is designed to improve employee’s health and well-being. Contact the Division of Risk Management for more details on these programs.

Contact: Kari Bailey, kari.bailey@swsc.org, 507-537-2292, www.swsc.org/livewell

COOPERATIVE PURCHASING

Access to the Cooperative Purchasing Connection is part of our membership contract for schools, cities, counties and other governmental agencies. The program offers a wide variety of high value products and services with excellent volume discounts to members. By combining the purchasing power of the members, we achieve volume pricing on quality products and services from reputable vendors.

Purchasing from SWWC contracted vendors established through formal bids **satisfies Minnesota competitive bidding requirements** - no matter the amount of the purchase (outlined in MN Statutes 123A.2 & 471.345). This gives SWWC members the ability to purchase from SWWC contracted vendors while staying in compliance with MN competitive bidding requirements.

Contact: Doug Deragisch, doug.deragisch@swsc.org, 507-537-2295, www.swsc.org/cp

REGIONAL MANAGEMENT INFORMATION CENTER

Business Services

Besides assistance with maintenance of school district records, we provide advice and assistance with accounting, payroll, HR and bookkeeping procedures. We also serve as a regional liaison between local districts and the MDE school finances staff and other various state agencies. A subscription to accounting assistance services may be purchased as an alternative to hiring an accountant or contracting with an auditing firm to perform accounting functions.

Contact: Doug Deragisch, doug.deragisch@swsc.org, 507-537-2295, www.swsc.org/rmic

Service	Cost
Fixed Operations, License & Workshop Fee	\$3,250 per district, ed district and telemedia
UFARS/Finance/Payroll Support & Services Fee	\$2.65 per Student (Over 2500) \$3.20 per Student (1501 - 2500) \$3.75 per Student (1500 & under)
Software Support & Development	\$9.40/Student (Hosted) \$8.00/Student (Own Server)
Additional Business Services	Emergency Services, Training & Additional Accounting Services Not Covered in Basic Fee <ul style="list-style-type: none"> • At District Office - \$455/day + mileage; \$60/hour + mileage • At SWWC Office - \$390/day; \$50/hour Small Group Individualized Workshop/Training: \$75/half day, \$125/full day ACA Electronic Filing <ul style="list-style-type: none"> • Original 1094/1095 B & C Forms: \$250 • Amended 1094/1095 B & C Form: \$250 each TimeClocks Plus Support: contact for quote
Direct Charges	Paper, forms and postage: at cost
Extended Services Subscription	\$400/day

MARSS (Minnesota Automated Reporting Student System)

MARSS reporting consists of automated reporting of student data to the Minnesota Department of Education.

Contact: Doug Deragisch, doug.deragisch@swsc.org, 507-537-2295

Service	Cost
MARSS/Other Revenue Reporting Services, Training, Fixed Operations & Workshop Support Services Fees	\$1,350 per district \$1,000 for district who direct reports Per Student Assessment: \$0.65
MARSS/Micro-Student Training	Training at District: \$455/day + mileage; \$60/hour + mileage Training at SWWC: \$390/day; \$50/hour Small Group Individualized Training: \$75/half day; \$125/full day
Direct Charges	\$50 per district \$0 for district who direct reports Enrollment Record Editing: \$60/hour Paper and postage: at cost

HEALTH AND SAFETY PROGRAMS

Drug and Alcohol Management Program

Services include computer generated random selection, lab testing, confidential information management, DOT required statistical reports, and Medical Review Officer (MRO) services. This program complies with the Federal Department of Transportation guidelines.

Contact: Christine Schmitt, christine.schmitt@swsc.org, 507-537-2262

Cost

Program Subscription Fee: \$100 (direct bill from Lakes Country Service Cooperative)

Lab Analysis Urine Testing: at cost (direct bill from provider)

Mobile Collector Fee Alcohol: at cost (direct bill from provider)

Mobile Collector Fee Drug: at cost (direct bill from provider)

Environmental/Occupational Health and Safety Program

E/OHSMP activities include employee training, periodic surveillance of programs and facilities, documentation and reporting activities, availability of a knowledgeable account manager, and program recommendations around the areas of: Asbestos, AWAIR, Bloodborne Pathogens, Community Right-to-Know, Compressed Gas, Confined Space, Employee Right-to-Know, Hazardous Waste, Hearing Conservation, Indoor Air Quality, Infectious Waste, Lab Safety, Lead in Water, Lockout/Tagout, Personal Protective Equipment, Radon, Underground Tanks (UST), Electrical Safety, Emergency Action Plan, First Aid/CPR, Machine Guarding, and Welding Safety.

Contact: Christine Schmitt, christine.schmitt@swsc.org, 507-537-2262, www.swsc.org/EOHS

Cost

Fees based on three-year contract with IEA, Inc.

- 2019-20: \$600 per visit
- 2020-21: \$620 per visit

The number of visits a district receives will be arranged with Christine Schmitt.

Health & Safety Management Assistance

The Health and Safety Management Assistance Program provides consultation and coordination of services related to the management of environmental health and safety concerns for school districts.

Contact: Christine Schmitt, christine.schmitt@swsc.org, 507-537-2262, www.swsc.org/healthandsafety

Cost

SWWC will provide consultation and coordination of services related to management of environmental health and safety concerns.

Contracts <\$1,000 = one on-site visit/year

Contracts >=\$1,000 = two on-site visits/year

\$.0075 or .75 cents per square foot/year

TECHNOLOGY SERVICES

Basic Technology & Supplemental Services

School districts that subscribe to Basic Technology Services receive a number of entitlements including, but not limited to, reduced costs for technology workshops, trainings and conferences that are provided by SWWC's Technology Department.

A member that subscribes to Basic Technology Services may purchase Supplemental Technology Services Block Hours at discounted pricing to be utilized on a monthly basis. Block hours must be used each month and may only be carried over one subsequent month. If block hours are not used within the following month, they will be lost without refund. Block hours are for regularly scheduled technology services including support and technology integration and may be used to cover windshield time.

Contact: Josh Sumption, josh.sumption@swsc.org, 507-537-2265, www.swsc.org/it

Service	Cost
Technology Support Services for Districts with NO Subscription	Technology Service: \$660/day; \$82.50/hour On-site Training Fee: \$1,280/day; \$160/hour After Hours Support: \$784/day; \$98.00/hour
Basic Technology Services	Enrollment less than 501: \$950 Enrollment 501 to 1,000: \$1,750 Enrollment 1,001 to 2,000: \$2,200 Enrollment 2,001 to 3,000: \$2,850 Enrollment over 3,000: \$3,100 CCOGA w/ less than 26 employees: \$250 CCOGA w/ 26+ employees: \$400
Supplemental Technology Service (On-Call Services) for Districts WITH a Subscription	Technology Service: \$550/day; \$68.75/hour On-site Training Fee: \$920/day, \$115/hour After Hours Support: Billed at normal hourly rate
Supplemental Technology Services Block Hours (Basic Technology Services contract required to receive this pricing)	One day per month block 12 months tech support or integration = \$6,528 9 months tech integration = \$4,968 Two days per month block 12 months tech support or integration = \$12,672 9 months tech integration = \$9,720 Additional On-site Trainings: \$920/day Additional Tech Service Hours: \$550/day

Wide Area Network (WAN)

Contact: Josh Sumption, josh.sumption@swsc.org, 507-537-2265, www.swsc.org/wan

Cost
Costs based on bids received through RFP process and applicable consortium service membership fees.

Technology Coordination and Integration Services

A district or entity may subscribe to Technology Coordination and Integration Services at dramatically reduced rates from the on-call Technology Services. Days will be scheduled upon contract execution or July 1 of the contract year, whichever is later. Contracted days do not count as on-call days. The days contracted must be scheduled for usage on a regular basis. On-call visits or remote support will be billed out at the normal Contracting Entity On-Call Technology Service rate in addition to the actual contract amount, as needed. On contracts of three days per week or more, school districts may elect to stack technology coordination and integration services into a single contract. Scheduling of substituted days must be arranged prior upon the establishment of the contact term and substitution must occur in a consistent format to accommodate adequate staffing.

Contact: Josh Sumption, josh.sumption@swsc.org, 507-537-2265

Service	Cost
Technology Coordination and Technology Integration Services <i>Basic Technology Services subscription included in rates</i>	1 day/week: \$520/day (\$27,040 contract) 2 days/week: \$490/day (\$50,960 contract) 3 days/week: \$455/day (\$70,980 contract) 4 days/week: \$400/day (\$83,200 contract)
Full-Time Technology Coordinator Services <i>This service places an FTE equivalency of SWWC employees in a district/entity on a full-time basis. Basic Technology Services subscription included in rates.</i>	\$90,240 per year 3-Year Full Time Technology Coordinator Discount <i>A 3-year commitment results in a 2% discount on Annual Technology Coordinator Contract each of the three years. Districts entering into a full-time technology contract for the first time must commit to a 3-year agreement for the initial term.</i> 3-year term price: \$88,428 annual contract
Full Time Technology Coordination/Support and Integration Contract Splitting and Additional Days Fees	Full time contracts may be “split” between two neighboring school districts or split between Technology Coordination/Support and Tech Integration. Full time contract split between districts/annual cost per district: 80% / 20% Split Contract: \$935 60% / 40% Split Contract: \$1,870 Split between Tech Coord/Support and Tech Integration within a single district/annual cost: 80% / 20% Split Contract: \$1,500 60% / 40% Split Contract: \$3,000 Additional day fees for contracts totaling more than five days per week. (Fee will be divided based on contract assignment for contracts split among two districts) Each Additional Day: \$1,200

E-Rate Coordination Services

Service requires a 5-year contract commitment to coincide with the new Category 2 5-year budget cycle. Service includes the preparation of Category 1 and Category 2 filings. Category 2 filings requiring an RFP process shall incur additional costs of \$82.50 per hour for districts without a technology subscription or \$68.75 per hour for school districts that hold a technology subscription.

Holders of full-time, non-split contracts shall receive a \$500 annual discount on E-Rate Coordination Services and RFP preparation services shall be provided under the terms of the Full-Time Technology Coordination Contract.

Contact: Josh Sumption, josh.sumption@swsc.org, 507-537-2265, www.swsc.org/e-rate

	Cost
Enrollment less than 300	\$1,150 annual contract
Enrollment 301 - 700	\$1,950 annual contract
Enrollment 701 - 2,000	\$2,850 annual contract
Enrollment over 2,001	\$3,650 annual contract

Course Management System Fees

Moodle is an Open-Source Course Management System. It has become very popular with educators around the world as a tool for creating online dynamic websites for students. Moodle has features that allow it to be used with both high school and elementary students ... fully online courses and blended learning ... and offers multiple activity modules.

Contact: Josh Sumption, josh.sumption@swsc.org, 507-537-2265

Service	Cost
Moodle Hosting	\$75 per course annually
Moodle in Your School	\$1,200/annual contract plus \$1 per student annually (max \$750)

Distance Learning Fees

There are no membership fees for Distance Learning Programming. Additional programming is available for College Level Courses that may fall outside the following normal charges for distance learning. A 15% Late Registration Charge will be assessed for registrations that are received after registration deadlines.

Contact: Josh Sumption, josh.sumption@swsc.org, 507-537-2265

Cost
ITV Course: \$330/student ITV Host Reimbursement: \$300/student ITV Connection Fee for independent tuition courses and college credit courses: \$475 per class section/semester (courses where enrollment is not run through SWWC)

Additional Technology Services

Contact: Josh Sumption, josh.sumption@swsc.org, 507-537-2265

Hosted Backups	Cost varies based on size and licensing level of AppAssure backup appliance plus \$500 for the first Terabyte of space used for replication of backups annually and \$350 for each additional Terabyte (prorated/rounded up to the nearest 100 Gigabytes)
SPAM Filtering	\$4.50 per email account annually
Vidyo Hosting	Minimum cost of \$2,400 annually with two ports included (additional ports \$998 annually)
Technology Audits	Basic assessment of school district technology implementation. Contact for pricing.
Email Archival	LEVEL 1: Service Levels for Staff Email Accounts (no charge for student email archiving) a) 3-year email retention for staff accounts: \$8.50/staff email account/year b) 5-year email retention for staff accounts: \$10/staff email account/year LEVEL 1A: Add-on individual staff user access to archive: \$1.50/staff email account/year LEVEL 2: Service Levels for Student Email Accounts a) 1-year email retention for student accounts: \$3/student email account/year b) 3-year email retention for student accounts: \$5/student email account/year
Technology Planning	Cost varies based on Technology Contract Level. Service included in Technology Coordination contracts of three days/week or more.

EDUCATIONAL PROGRAMS & SERVICES

TEACHING & LEARNING SERVICES

Teaching & Learning Collaboratives

North Collaborative: BOLD, BLHS, KMS, Lester Prairie and MACCRAY
 Karen Schulte, karen.schulte@swsc.org, 320-365-1056

South Collaborative: Comfrey, Edgerton, Ellsworth, HBC, HLO, RRC, MCC, Milroy, Wabasso and WWG
 Kari Gjerde, kari.gjerde@swsc.org, 507-537-2246

Services and Cost	
Coordination of Standards Alignment <ul style="list-style-type: none"> • Unpacking Standards • Creating Learning Targets • Prioritizing Standards • Creating Common Assessments • Selecting Appropriate Instructional Strategies Monthly Principal PLC Meetings Common In-Service Day for all participating districts	Professional Development <ul style="list-style-type: none"> • Content area meetings for subject areas/grade levels • Professional Learning Community implementation • Support Leadership Teams Data Mining and/or Data Retreat Instructional Coaching <ul style="list-style-type: none"> • Support New or Veteran Teachers • Coordinate Video Recordings for Reflection and Review • Accelerate Impact on Student Learning
Cost based on student enrollment Contact: Lisa Gregoire, lisa.gregoire@swsc.org , 507-537-2294	

Shared Services

Shared services are provided to districts that contract for in-house coordination. The 2018-19 shared services districts include: Hendricks, Lynd, Lake Benton, RTR, Canby, and Adrian.

Contact: Lisa Gregoire, lisa.gregoire@swsc.org; 507-537-2294

Services and Cost	
Coordination of Standards Alignment <ul style="list-style-type: none"> • Unpacking Standards • Creating Learning Targets • Prioritizing Standards • Creating Common Assessments • Selecting Appropriate Instructional Strategies 	Professional Development <ul style="list-style-type: none"> • Coordination/Facilitation of workshops/early release • Professional Learning Community implementation • Support Leadership Teams Curriculum Coordination <ul style="list-style-type: none"> • Coordinate Review of Curriculum for Purchasing Data Mining and/or Data Retreat
Cost: Base fee plus student enrollment fee	

Multi-tiered Systems of Support (Rtl)

Multi-tiered Systems of Support (MTSS) or Response to Intervention (Rtl) is a multi-tiered framework implemented to ensure high-quality core instruction and interventions to close achievement gaps. This responsive framework creates a well-integrated and aligned system of support for students in core instruction, supplemental and intensive interventions.

Contact: Lisa Gregoire, lisa.gregoire@swsc.org, 507-537-2294

Services and Cost	
Audit current practices for alignment between core instructions and interventions Consultation at the district/building/grade levels	Assistance/guidance in developing a defined MTSS \$6,500 for scheduled monthly support Please contact us for pricing if additional time is needed.

Project Discovery

Project Discovery is a state-approved transition-disabled program that provides career assessments and career exploration opportunities to special needs students in the service region. High school students, referred to the program by their teacher or case manager, come to a state-of-the-art career assessment lab located at SWWC in Marshall. Upon completion of the one-day program, students (and their parents and teacher) are invited to a follow-up meeting at their home school district to learn the results of their assessment and exploration experience. A formal report is provided to the student's teacher, which can be used to establish transition goals and objectives.

Contact: Mary Mortier, mary.mortier@swsc.org, 507-537-2254, www.swsc.org/projectdiscovery

Service	Cost
Career interest inventory, job simulations, performance benchmarks, assessment report and follow-up staffing	\$475 per group of five students

Carl Perkins/Career and Technical Education

SWWC serves as an applicant agency and fiscal host for 38 school districts that have entered into a shared service arrangement under the provisions of CTE and the Strengthening Career and Technical Education for the 21st Century Act. Funds are used to meet the required uses of Perkins funds and provide mutually beneficial services to all members of the shared service arrangement, including CTE staff development, Career Expo, skills competitions, specialized instructional supplies and equipment, and access to articulated college credit.

Contact: Gail Polejewski, gail.polejewski@swsc.org, 507-537-2273, www.swsc.org/carlperkins

LYFT Career Pathways

Launch Your Future Today (LYFT) Pathways funding is available to high schools (and their partners) to develop shared career and technical education (CTE) courses and programs. LYFT is a rural CTE pathway initiative with the purpose of rebuilding CTE in southwest and west central Minnesota. The goal of LYFT Pathways is for every secondary student in the region to gain marketable skills through meaningful CTE courses and opportunities which lead to further education and careers that match our region's labor market needs. LYFT is funded through a \$3 million 2017 Rural Career and Technical Education Consortium Grant, which was passed by the Minnesota Legislature. The legislative funding is scheduled to run through June 30, 2022.

Contact: Tom Hoff, tom.hoff@swsc.org, 507-537-2271, www.swsc.org/LYFT

Student Enrichment Programs

The purpose of our student enrichment programs is to “Help Students Find Their Passion in Life” by providing high-quality enrichment opportunities that are affordable to families and school districts. We deliver a variety of enrichment conferences, competitions and programs for all K-12 students (regular ed, special ed, gifted & talented, home school, etc.) including Spelling Bee, Science & Nature Conference, Conference for Young Artists, Conference for Young Writers, Junior and Senior High Knowledge Bowl, Culinary Skills Challenge, Digital Photography Competition, Children’s Author and Illustrator Program, Creative Writing Contest, and much more! Visit our website for registration fee information.

Contact: Andrea Anderson, andrea.anderson@swsc.org, 507-537-2257, www.swsc.org/studentactivities

Southwest Prairie Regional Center of Excellence

SWWC is home to the Southwest Prairie Regional Center of Excellence (SWP RCE), a partnership with the Minnesota Department of Education and Minnesota Service Cooperatives. The purpose of the Regional Centers of Excellence (RCEs) is to provide a coherent statewide system of differentiated support that results in sustainable, meaningful change. The RCEs build the capacity of districts, schools, and charters to engage in the continuous improvement process. This year Southwest Prairie RCE is one of three RCEs supporting schools on the Continuous Improvement list. There is no cost for any of the RCE activities.

Contact: Nicole Lydick, nicole.lydick@swsc.org, 507-537-2291, www.swsc.org/SWPrairieRCE

SPECIAL EDUCATION SERVICES

Educational Learning Centers

Contact: Bailey Rettmann, bailey.rettmann@swsc.org; 320-877-7074, ext. 2407 www.swsc.org/ELC

The **Educational Learning Centers** at SWWC offer two different types of programs for students.

- **SUN Program:** Designed to meet the needs of special education students with severe disabilities with a diagnosis of Autism Spectrum Disorder, DCD: Severe to Profound, DCD: Mild to Moderate, and Severely Multiply Impaired (other diagnosis also accepted). Many of the students have minimal to no verbal skills. Behaviors and communication skills are main focuses of this program.
- **Bridges Program:** Designed to meet the needs special education students who are having behavior issues in their resident school district. In addition to academics, programming includes social-emotional learning classroom instruction with licensed professionals provided based on the individual student’s educational needs.

The Educational Learning Centers at SWWC are located in Belview, Cosmos, Montevideo (opening August 2019), Pipestone, Willmar and Windom.

Project SEARCH - Avera Marshall is a transition high school program providing students an opportunity to transition from high school to community employment. Students are provided an opportunity to participate in a variety of 8-10 week internship rotations at the hospital that best meet their interests, experiences and abilities. A job coach, program instructor, and department staff work with the students (and IEP team) to help them develop the necessary interpersonal and job skills to gain meaningful employment.

Special Education Program Management

Contact: Mary Palmer, mary.palmer@swsc.org, 320-905-4493, www.swsc.org/sped

Special Education Program Management	Cost
SHARED Special Education Administrator	\$12,730 per district + \$23 per child
SINGLE DISTRICT Special Education Administrator	Average director salary/benefits + 5% + Single District Base Fees (\$4,600/district)

In addition to management and oversight of the district's special education program, the following services are provided:

- Coop-wide maintenance of effort umbrella
- SEDRA data entry services for state and federal dollars
- Assistance with reconciling SEDRA and UFARS at year end
- SEDRA training, consultation, and technical support
- Completion of application for federal special education revenue
- Submission of budgets for federal special education dollars
- Tracking of federal entitlements, expenditures and carryover dollars
- Quarterly reimbursement of federal flow through expenditures
- Assistance with fiscal monitoring and due process monitoring
- Due process facilitation and support
- Planning and coordination of regional professional development trainings for district staff
- Resources for questions, concerns and troubleshooting

Autism Consultant Services

Districts purchasing autism services receive the following: IEP meeting attendance; participation on evaluation team, including one ADOS Assessment per student, as necessary; and consultation.

Contact: Mary Palmer, mary.palmer@swsc.org, 320-905-4493, www.swsc.org/autism

Number of Students Served	SWWC Member Subscribing to SpEd Program Mgmt Services	SWWC Member	Non-Member or Package Purchased After May 1 Prev Yr
0-5 students	\$5,650	\$7,100	\$8,500
6-10 students	\$11,300	\$14,200	\$17,000
11-15 students	\$17,000	\$21,300	\$25,475
16-20 students	\$22,650	\$28,450	\$34,000
Over 20 students	Add \$1,000 per student		

Districts may purchase direct service, including case management, which is billed by the FTE required as per information gathered through IEP data. Districts who wish to purchase direct service support must purchase by May 1 prior year and will be billed at a rate of \$635/day. Districts requesting this service after May 1 will be billed at a rate of \$900/day. Additionally, services requested after May 1 will only be provided if we are able to secure time with a qualified ASD teacher.

Low Incidence Consulting Services

Contact: Mary Palmer, mary.palmer@swsc.org, 320-905-4493

Program/Service	Cost
Audiology, Other Health Impairments and Vision Impairment	There is no cost for these indirect services for school districts located in Regions 6 and 8

Direct Student Services

For 2019-20, special education staff fees will be assessed according to the schedule below:

Itinerant Staff Rate: Staff assigned to two or more districts will be charged out according to the rates identified in the “Per FTE” column. A full-time 1.0 equivalency is based on 185 days.

Single District Rate: Staff assigned to a single district will be charged out according to the “Per FTE” rates minus an 8% reduction due to the savings associated with no travel between districts.

Contact: Mary Palmer, mary.palmer@swsc.org, 320-905-4493

Service	Per FTE
Early Childhood Special Education Teacher/Coordinator: ECSE Teachers provide direct services to early childhood special education students. ECSE Coordinators provide consultive and coordination services to member districts’ ECSE programs.	\$93,425
Occupational Therapy: OT staff conduct evaluation and screening of students, participate in educational program planning and implement on-going consultation regarding appropriate intervention programs to facilitate optimum functioning and to enhance a student’s ability to learn and develop.	\$89,725
Physical Therapy: PT staff work with students to develop motor skills providing a base for functional mobility for students. They conduct the evaluation and screening of students, participate in educational program planning and implement on-going consultation regarding appropriate intervention programs to facilitate optimum functioning and to enhance a student’s ability to learn and develop.	\$96,200
School Psychologist: Psychologists provide psychological assessments, consultation to school personnel, and counseling services to students and families.	\$101,750
School Social Worker: School social workers provide students with counseling, conflict resolution skills, improved interpersonal skills, and other assistance to students with needs.	\$86,950
Special Education Teacher: SpEd teachers work with students who have a wide range of special needs and disabilities.	\$86,950
Speech Language Pathologist: SLPs provide direct, consultative and evaluative services to children with communication disorders as they affect educational performance.	\$102,675
Teacher of the Deaf/Hard of Hearing: Teachers of the hearing impaired have an in-depth knowledge of deaf language acquisition. This knowledge and special training enables the teachers of the hearing impaired to assist the student in appropriately accessing the general curriculum. Itinerant teachers provide direct and consultative services.	\$94,720
Teacher of the Visually Impaired: Teachers of the visually impaired provide a wide range of services to students and school districts in compliance with local, state and federal legislation. The teachers participate with district evaluation teams in qualifying students under state guidelines, assist in developing program plans, provide direct and consultative services, and facilitate appropriate materials for individual students.	\$109,150

Benefits include: TRA, FICA, health insurance, life insurance, long-term disability insurance, matching tax-sheltered annuities, workers’ compensation and unemployment insurance. Indirect costs are paid to SWWC to support general administration and fiscal management, negotiations support, policy development, budget development, bookkeeping and payroll costs, disbursement and receipt costs, data processing, independent auditor and inventory control.

Positive Behavioral Intervention & Supports (PBIS)

School-wide PBIS is a framework or approach comprised of instructional practices and organizational systems for establishing the social culture, learning and teaching environment, and individual behavior supports needed to achieve academic and social success for ALL students. The PBIS State Leadership Team annually selects the schools who will take part in the 2-year SW-PBIS Implementation Training. Regional Implementation Projects coordinate training and support implementation in the northern, southern and metro areas of the state. Applications for a new cohort are due to MDE in January of each year. For more information, visit the Minnesota PBIS website at www.pbismn.org.

Contact: Hazel Ashbeck, hazel.ashbeck@swsc.org, 507-591-6296, www.swsc.org/pbis

Behavior Analyst Services

Behavior analysts consult with school professionals to treat challenging behavior, increase academic performance or develop class-wide management systems for students of all ages. Our main focus is designing and overseeing highly specific positive behavioral recommendations designed to reduce inappropriate behavior while enhancing adaptive (replacement) skills. We educate and train the people who work with students who have behavioral needs. We network with students' educational personnel to provide a consistent and comprehensive approach to create lasting behavior change.

Contact: Amber Bruns, amber.bruns@swsc.org, 320-905-9132, www.swsc.org/behavior

Notes: Service subscriptions are available by Package or FTE. Hourly rates are included for comparison purposes only. SWWC Member rates apply to SWWC members who subscribe to Special Education Program Management Services. Non-Subscriber rates apply to those who do NOT subscribe to Special Education Program Management Services or those who purchased services after May 1 previous school year.

Subscription by Package	Package A (30 hours)	Package B (60 hours)	Package C (90 hours)	Package D (120 hours)	Package E (180 hours)
SWWC Member Total Contract	\$4,160 (\$138.67/hr)	\$7,280 (\$121.33/hr)	\$10,400 (\$115.56/hr)	\$13,520 (\$112.67/hr)	\$18,824 (\$104.58/hr)
Non-Subscriber Total Contract	\$4,992 (\$166.40/hr)	\$8,736 (\$145.60/hr)	\$12,480 (\$138.67/hr)	\$16,224 (\$135.20/hr)	\$22,589 (\$125.49/hr)

Subscription by FTE	.25 FTE (46 days)	.50 FTE (93 days)	.75 FTE (139 days)	1.0 FTE (185 days)
SWWC Member Total Contract	\$26,260 (\$71.36/hr)	\$52,520 (\$70.97/hr)	\$78,780 (\$70.97/hr)	\$105,014 (\$70.96/hr)
Non-Subscriber Total Contract	\$31,512 (\$87.15/hr)	\$63,024 (\$87.15/hr)	\$94,536 (\$85.17/hr)	\$126,017 (\$85.15/hr)